						In	port Cycl	le							1
	Consignee's Factory India	By Road	Duty Payment	Custom Clearance	Place of Delivery, e.g. ICD-A'bad	By Concor	Destinati Port of Di (Pipavav/Mu	ischarge,	By Sea	Origin Port-Port of Loading, (Ningbo, China)		Custom Clearance	By Road	Shipper's Factory China	
	222	(Transporter)		2211	00.5 015		(CFS)	(Terminal)	(Vessel)	(Terminal)	(CFS)		(Transporter)	5304	İ
EXW	DDP Consignee	Consignee	Consignee	DDU Consignee	C&F, CIF Consignee	Consignee	Consignee	Consignee	Consignee	FOB Consignee	Consignee	Consignee	Consignee	EXW Shipper	EXW
FOB	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	Shipper	Shipper	Shipper	Shipper	FOB
C&F	Consignee	Consignee	Consignee	Consignee	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	C&F
CIF	Consignee	Consignee	Consignee	Consignee	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	CIF
DDU	Consignee	Consignee	Consignee	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	DDU
DDP	Consignee	Consignee	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	Shipper	DDP
Inc	o-Terms	Responsibility		_											
	Import C	ycle													
	Consign	nee's Dos													
Steps							ocess # 1: Ba								
1					oints in should	be mentioned in	Proforma Invoice	. If not need to i	revise P.I.						
		i.e. EXW, FOB, C													
	•			•		,120,180,270 days	5								
	3. Bank details with swift code & IBAN Number (International Bank Account Number) 4. Generic goods description in P.I. (As per custom tariff / Advance Authorisation) 5. HS Code 6. Last date of Shipment														
		r Snipment bercentage in val	uo 9. augntitu												
	8. Port of Load	•	ue & quantity												
	9. Port of Disc	•													
	3. 1 OI C OI DI3C	indi ge													
2															
	Payment proce	edure													
						and once payment	t done, payment	swift copy send	to shipper.						
	2. IF Letter of C	Credit : To procee	•	ith determine	d below rema	ks.									
		,	Irrevocable												
			Date and Place												
			Percentage Cr			-6.1.3									
		•	Drafts at (30,4												
			Partial Shipme		-)									
			Transhipment		•										
			Port of Loading		-										
		,	Port of Dischar	• .											
			Place of Final I		T Delivery										
			Latest Date of	•	orvicos										
			Description of		ei vices										
			Documents Re	•											
		,	Additional Con												
	Eirct bring		Confirmation I		nfirmation O	nce shipper approv	o samo thon afta	or I /C procoed +c	transmit						
	First bring	L/C drait from b	ank and Send to	snipper for co											l
teps						Process # 2 Lo	ogistics - Intel	mational Frei	ght Forwarding						i

Once supplier intimate to us i.e. consignee, to send inquiry to shipping line / forwarding agent based on below details and finalised nomination... 2. Types of shipment: a. By Sea: i. FCL (Full Container Load - 20Ft / 40Ft) ii. LCL (Less Container Load - CBM) How to calculate CBM: If dimension in CM Step (i) LXBXH/6000 = Volumetric Weight Step (ii) V.M. Weight/166.67=C.B.M. If dimension in Inches Step (i) LXBXH/366.67 =Volumetric Weight Step (ii) V.M. Weight/166.67=C.B.M. b. By Air: Kg / Volumetric weight 3. Types of Inco-terms: 4. Supplier's factory/pick up Address: China 5. POL: Ningbo port, china 6. POD: Pipavav/Mundra Port, India 7. Place of Delivery/Destination: ICD-Ahmedabad 8. Transit Time 9. Route (Direct / Via) 10. 14 days Free Container detention if FCL Shipment 11. Other Condition if any Tyes of B/L: RFS - Shipping line issue before shipment sail out & SOB - After shipment sail out Pre-Intimate to S/L if need TALAX, SEAWAY BILL, SURRENDERED - If original B/L not required To take Insurace policy / Insurance certificate / Intimate to Insurance Company Whenever cargo load in container, consignee should have presence at loading point i.e. shipper's factory and also take third party inspection. Once shipment/vessel sail out from origin port e.g. Ningbo port, China to destination port e.g. Mundra port, India. During this time consignee should have demand for scan copy of below shipping documents (Not Negotiable copy). 1. Commercial Invoice 2. Commercial Packing list 3. Bill of Lading (With mention "14 days free container detention at place of delivery") 4. Certificate of origin (If free date Agreement OR Anti dumping duty exemption benefits avail) 5. Insurance certificate (From Supplier's warehouse to consignee's warehouse against ALL RISK) 6. Test certificate / warranty certificate / MSDS (Material Safety Data Sheet) 7. Other documents – As per L/C 8. GATT Declaration Process # 3 Custom Clearance & Bank Steps To send above scan copy (Non Negotible) of shipping documents to CHA (Custom House Agent) with cusom cleance Instruction. 1. To send checklist of Bill of Entry (draft) to consignee for verification. And consignee gice confirmation to CHA. And then after CHA file Bill of Entry in custom EDI System (Electronic Data Interchange). 2. Once Bill of Entry file, CHA demand original shipping documents ... (So consignee have to check with his bank about original documents, if bank give confirmation / intimation about original documents then affter consignee have to do payment or give acceptance and release original documents. These documents give to CHA. 3. Through the our / consignee CHA, Custom officer proceed to custom cleance of below stages... a. Appraisement i. Raised query if any ii. Give reply again query c. Import duty Payment (MEIS, Advance Authorisation, EPCG, IGST pay by Cash only) d. Cargo / Goods Examination 3. OOC (Out of Charge). Process # 4 Delivery Order and Dispatch Steps Our CHA handover the original Bill of Lading to shipping line and collect Delivery Order 8 Based on D.O. & OOC, CHA handover Gate Pass to Transporter and Transporter release cargo/container from ICD/Port

10	Consignee unload the container and return same in ICD within validation of D.O.
	Government Benefits - DFGT
	1. Advance Authorisation 2. EPCG (Export Promotion Capital Goods) 3. MIES (Merchandise India for Export Scheme)
Steps	Process # 5 Banking & Finance
10	1. Forward Contract 2. Buyer's Credit